Company Overview

More fruits, more forms, more possibilities.™
OUR COMPANY

Our Corporate Headquarters are located in Selah, WA, in the heart of Washington’s apple country. Tree Top, Inc. is a grower-owned agricultural cooperative with more than 1,000 growers throughout Washington, Oregon and Idaho. Today, Tree Top is the leader in the fruit processing industry and operates eight production facilities capable of producing world famous Fruit Products.

Each of Tree Top’s business units specialize in offering fruit solutions to their perspective industry.

- Our Foodservice group helps operators, owners and managers meet and exceed the expectations of their guests on a daily basis by providing healthy fruit product solutions. Our knowledgeable Foodservice team tracks the most current food and health trends, and works within both the regional and national scopes of the foodservice industry. Tree Top’s Foodservice business unit has the ability to turn your menu from ordinary into extraordinary.

- Our Fruit Ingredient group provides a wide array of fruit ingredients specially packaged in industrial size containers, these bulk fruit ingredients are used by other food and beverage manufacturers. Our customers rely on our product development team to design the optimum fruit ingredient to meet their specific product need. Our customer base depends on Tree Top’s superior technology, personalized service and years of experience to deliver safe high quality fruit ingredients.

- Our retail brand apple juice and cider products remain the backbone of our consumer product offerings, but we also make a variety of blended fruit juices. In addition, we offer a wide range of apple sauce available in organic and blended fruit sauces.

- Northwest Naturals is recognized as one of the industry leaders in the production of specialty blended, fruit juice concentrates, WONF concentrates, and frozen dairy-style bases, essences and other value-added fruit products.
Company Overview
Company Overview
Tree Top is a Washington State based grower-owned cooperative that processes numerous fruits into — **Fruit Based Solutions** — for the grocery, foodservice and ingredient markets.

**Ingredients:**

Fruits processed – 800,000,000 pounds
- Tree fruits – apples, pears, peaches, plums, apricots, cherries
- Concord grapes
- Berries – raspberries, blueberries, blackberries, strawberries

Forms of fruits –
- Processed – dried, purées, juices, powders, frozen, aseptic
- Formulated – fruit & beverage solutions
TREE TOP & NORTHWEST NATURALS

Processing Facilities & Offices are Located Near the Fruit
Tree Top production facilities are strategically located within North America’s primary fruit growing region.
<table>
<thead>
<tr>
<th>Fruit</th>
<th>Juice Concentrates</th>
<th>Purée Concentrates</th>
<th>SS Purées</th>
<th>Dried</th>
<th>Solid Pack</th>
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## FRUIT OFFERINGS

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<th>Fruit</th>
<th>Juice Concentrates</th>
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OFFERS A WIDE VARIETY OF FRUIT INGREDIENTS

- Evaporated Apples
- Infused Apples
- Low Moisture Apples
- Low Moisture Fruit Powders
- Low Moisture Puffed Apples
- Fruit Sensations®
- Frozen Strawberries
- Fruit Concentrates
- Apple Sauce
- Fruit Snacks

Brought to you by Tree Top, Inc. and our wholly-owned subsidiary Northwest Naturals.
OFFERS A WIDE VARIETY OF FRUIT INGREDIENTS

<table>
<thead>
<tr>
<th>Single Strength Fruit Purées</th>
<th>Frozen Strawberries</th>
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<tr>
<td>Concentrated Fruit Purées</td>
<td>Drum Dried Fruit Flakes</td>
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<tr>
<td>Ice Cream &amp; Yogurt Preps</td>
<td>Smoothie Bases</td>
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<td>Beverage Bases</td>
<td>Custom Fruit Solutions</td>
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<td>Fruit Essences</td>
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</table>
OFFERS A WIDE VARIETY OF FRUIT INGREDIENTS

NORTHWEST NATURALS.

Fruit Juice Concentrates
Juice Concentrate WONFs
Juice WONFs with Purée
Organic Concentrates & WOOFs®
Sorbet Bases
Juice Bar Bases
Fruit Sweeteners
Clarified Tropical Juice Concentrates

Fruit Essences
Exotic-Superfruit Juice Concentrates
Custom Formulated Juice Blends

Brought to you by Tree Top, Inc. and our wholly-owned subsidiary Northwest Naturals.
The Types of Applications that Utilize TREE TOP’S INGREDIENTS

- Alcoholic Beverages
- Baby Food
- Bakery
- Breakfast Bars & Snacks
- Breakfast Cereals
- Confectionery
- Dairy
- Desserts & Ice Cream
- Entrées
- Non-Alcoholic Beverages
- Pet Food
- Sauces & Seasonings
- Savory Spreads
- Side Dishes
- Snacks
- Soup
- Sweet Spreads
- Yogurt
PACKAGING Options

• JUICE CONCENTRATES
  Plastic Pails
  Drums
  Totes
  4,200 Gal. Tanker Truck
  17,000 Gal. Rail Tanker

• PURÉE CONCENTRATES
  Plastic Pails
  Drums
  Totes

• FORMULATED FRUIT PREPS/BASES
  2.5-300 Gal. Aseptic Bag’n Box
  Drums
  Totes

• DRIED APPLES
  15-50 lb. Bag’n Carton

• DRUM DRIED FRUITS
  30-50 lb. Bag’n Carton
  1,050 lb. Totes
  Super Sacks

• SOLID PACK STRAWBERRIES
  Plastic Pails
  Drums
MANUFACTURING FACILITIES

Prosser, Washington
- Soft Fruit Concentrates
- Clarified Tropical Juices
- Frozen Concentrate 3+1
- Retail Sauce Pouches

Packaging
- Pails
- Drums
- Bulk Tankers
- Bulk Rail Tankers
- Tubes
- Retail Composite Cans

Ross (Selah), Washington
- Evaporated Apples
- Low Moisture Apples
- Drum Dried Fruits and Vegetables

Packaging
- Bag’n Cases
- Bags’n Tote
- Bulk Totes

Wenatchee, Washington
- Evaporated Apples
- Low Moisture Apples

Packaging
- Bag’n Cases
- Bags’n Tote
- Bulk Totes

Selah, Washington
- Juice Concentrates
- Retail Juice Bottling
- Retail Apple Sauce

Packaging
- Aseptic Pouches
- Bulk Tankers
- Totes
- Retail Juice Bottles - Various Sizes
- Sauce Cups

Sort Facility (Selah), Washington
- State-of-the-art sorting equipment sorts apples into product and customer categories based on quality attributes, such as size, shape, and defect levels.
MANUFACTURING FACILITIES

Medford, Oregon
- Single Strength Fruit Purées
- Concentrated Fruit Purées
- Fruit Bases

Packaging
- Aseptic
  - Pails
  - Drums
  - Totes
  - PET Wide-mouth Jars
- Frozen
  - Pails
  - Drums

Woodburn, Oregon
- Single Strength Purées
- Concentrated Fruit Purées
- Formulated Fruit Bases
- Drum Dried Fruit Flakes

Packaging
- Bag’n Cases
- Bag’n Pails
- Drums
- Pouches, Retail
- Gable-top Cartons

Oxnard, California
- Fruit Preps/Fillings
- Formulated Fruit Purées
- Formulated Fruit Particulates
- Frozen Strawberries
- Gable-top Cartons

Packaging
- Aseptic
  - Pails 5 & 6 gal.
  - Drums 55 gal.
  - Totes 260 gal.
  - Bag’n Box 5 gal.
- Frozen
  - Pails 5 gal.
  - Drums 55 gal.
More fruits, more forms, more possibilities.™

Product Lines
More fruits, more forms, more possibilities.

Product Lines
Evaporated APPLES

APPLICATIONS
Fruit Fillings
Pastries/Baked Goods
Snacks
Snack/Energy & Breakfast Bars
Specialty Sausage
Entrées & Side Dishes

ADVANTAGES
• Shelf-stable
• Various Sizes & Shapes
• Aw 0.75 max SO₂
  0.65 max No Treatment

FLAVORS
Evaporated apples can be formulated with natural or artificial colors and flavors to meet your specific customized needs.

SPECIFICATIONS
• DESCRIPTION:
  22% - 26% Moisture, with SO₂
  14% - 16% Moisture, Natural
  (No Additives to Preserve Color)
• SIZE:
  Dices, Rings, Pieces, Grinds, Chips
• PACKAGING:
  Poly-lined Bags in Corrugated Fiber Case
• STORAGE:
  <70° F
Low Moisture
APPLE DICES

APPLICATIONS
RTE & Hot Cereals
Dry Mixes
Snacks
Snack/Energy & Breakfast Bars

ADVANTAGES
• Shelf-stable
• Excellent Neutral Base for Colors & Flavors
• Low Cost Transportation & Storage
• Aw 0.10 - 0.30

FLAVORS
Low moisture apples can be formulated with natural or artificial colors and flavors to meet your specific customized needs.

SPECIFICATIONS
• DESCRIPTION: 1% - 3.5% Moisture
• SIZE: Slices, Dices, Flakes
• PACKAGING: Poly-lined Bags in Corrugated Fiber Case
• STORAGE: <70° F
Low Moisture GRANULES & POWDERS

F LAVORS

Low moisture apple granules & powders can be formulated with natural or artificial colors and flavors to meet your specific customized needs.

APPLICATIONS

Cereals
Dry Mixes
Snacks
Fillings
Snack/Energy Bars

ADVANTAGES

- Shelf-stable
- Excellent Neutral Base for Colors & Flavors
- Low Cost Transportation & Storage
- Aw 0.10 - 0.30

SPECIFICATIONS

- DESCRIPTION:
  1% - 3.5% Moisture
- SIZE:
  4 Mesh thru 40 Mesh
- PACKAGING:
  Poly-lined Bags in Corrugated Fiber Case
- STORAGE:
  <50° F
Infused APPLES

APPLICATIONS
Bagels
Muffins
Ice Creams
Shelf-stable Snacks
Baked Goods
Snack & Breakfast Bars

ADVANTAGES
• Blanched - Maintains Better Color without Sulfites
• Shelf-stable
• Infusion Replaces Water with Sugar or Juice Solids
• H₂O Range from 3%-18%
• Maintains Shape in Rigorous Mixing Applications
• Aw 0.20 - 0.60

SPECIFICATIONS
• DESCRIPTION:
  3% - 6% Moisture,
  Infused with High Fructose Corn Syrup
  or Fruit Juice Concentrate
• SIZE:
  Dices
• PACKAGING:
  Poly-lined Bags in Corrugated Fiber Case
• STORAGE:
  <50° F
Fruit SENSATIONS®

FLAVORS
- Apple
- Apricot
- Blackberry
- Blueberry
- Cherry
- Grape
- Orange
- Peach
- Pineapple
- Pear
- Raspberry
- Strawberry
- Tropicals

APPLICATIONS
- Baked Goods
- Yogurt
- Ready-to-Eat Snacks
- Fruit Bars
- Granola Bars
- Ice Creams

ADVANTAGES
- Can be Formulated to be 100% Natural Fruit Snack
- Shelf-stable
- In Many Cases, Less Expensive than Other Infused Fruits
- Aw 0.45 - 0.58

SPECIFICATIONS
- DESCRIPTION:
  8% - 16% Moisture, Infused with Concentrate
- SIZE:
  Dices
- PACKAGING:
  Poly-lined Bags in Corrugated Fiber Case
- STORAGE:
  <45º F
Drum Dried
FLAKE POWDERS

FLAVORS

Apple  Peach
Apricot  Pineapple
Blackberry  Pear
Blueberry  Raspberry
Cherry  Strawberry
Grape  Tropicals
Orange  or a Blend of Fruits

APPLICATIONS

Cereals
Dry Mixes
Snack Bars
Fillings
Sauces
Confectionery

ADVANTAGES

• Full Natural Flavor
• Shelf-stable
• In Many Cases, Less Expensive than Other Infused Fruits
• Viscosity Controlled by Customer
• Aw 0.10 - 0.30

SPECIFICATIONS

• DESCRIPTION:
  1% - 3.5% Moisture

• SIZE:
  8 Mesh, 12 Mesh, 14 Mesh, 20 Mesh

• PACKAGING:
  Poly-lined Bags in Corrugated Fiber Case

• STORAGE:
  <45º F
61° - 65° Juice
CONCENTRATE

FLAVORS
Apricot  Guava  Pineapple
Banana  Kiwi  Raspberry
Blackberry  Mango  Strawberry
(Evergreen & Marion)  Orange  Tangerine
Blueberry  Papaya
(Wild & Cultivated)  Passion Fruit
Grapefruit

APPLICATIONS
Beverages
Dairy Products
Sauces
Entrées
Confectionery
Nutraceuticals
Natural Sweetener
Dressings

ADVANTAGES
• 100% Natural
• 100% Fruit
• Replace Corn Syrup
• Adds Color & Flavor

SPECIFICATIONS
• DESCRIPTION: 61 Brix – 65 Brix
• PACKAGING: 5 Gallon Pail 52 Gallon Drum
• STORAGE: <0° F
68° - 70° Juice
CONCENTRATE

FLAVORS
Apple
Apple Essence
Cherry (Dark Sweet & Tart)
Grape (Concord & White)
Pear
Peach
Plum

APPLICATIONS
Beverages
Dairy Products
Sauces
Entrées
Confectionery
Nutraceuticals
Natural Sweetener
Dressings

ADVANTAGES
• 100% Natural
• 100% Fruit
• Replace Corn Syrup
• Adds Color & Flavor
• Less Expensive Fruit Solid

SPECIFICATIONS
• DESCRIPTION:
  68 Brix – 70 Brix
• PACKAGING:
  5 Gallon Pail
  52 Gallon Drum
  275 Gallon Tote
  (Apple and Pear)
  Bulk Tanker
  (Apple and Pear)
• STORAGE:
  <0 ° F
**Single Strength PURÉES**

**APPLICATIONS**
- Baby Food
- Nectars/Juices/Smoothies
- Fruit Snacks
- Ice Creams & Sorbets
- Low & Fat-free Bakery
- Confections & Sauces
- Jams & Jellies
- Health & Snack Bars

Aseptically packaged for industrial applications, purées can be substituted for butter or shortening in baked goods to reduce fat content or used in flavored apple sauce applications. It is also an ideal natural humectant to add moisture to product texture.

**SPECIFICATIONS**
- **DESCRIPTION:** Single Strength Purées, Apple Sauce and Other Soft Fruits
- **PACKAGING:** Aseptic or Frozen Drums, Totes
- **STORAGE:** <45° F
**Fruit PURÉE CONCENTRATES**

Tree Top Fruit Purées are all natural, made from premium quality fruits and berries. All purées are available in sugar pack formulation. For sweeter taste buds without adding sugar, stevia can be used.

**FRUITS**

- Apple
- Apricot
- Blackberry
- Blueberry
- Boysenberry
- Cherry
- Freestone Peach
- Grape
- Mango
- Pear
- Plum
- Raspberry
- Strawberry
- Yellow Cling Peach

**APPLICATIONS**

- Baby Food
- Bakery
- Confectionery
- Cereals
- Bars
- Dairy
- Sauces
- Spreads

Most purées are available as single strength or purée concentrates.

**SPECIFICATIONS**

- **DESCRIPTION:**
  Purée Concentrates Made From Various Fresh or Frozen Fruits
- **PACKAGING:**
  Aseptic
  Plastic Pails
  Drums
  Totes
- **STORAGE:**
  <32° F
  Ambient - Aseptic
FROZEN STRAWBERRIES
Solid Pack Stabilized

Tree Top is the expert in whole fruit nutrition that can enhance existing products, inspire new concepts, and help you stay ahead of the curve. We offer a broad, well developed selection—the right fruit in the right format.

APPLICATIONS
Bakery
Dairy
Sauces & Spreads

FRUITS
Apricot
Blackberry
Blueberry
Boysenberry
Cranberry
Cherry
Mango
Peach
Pear
Plum
Raspberry
Strawberry

APPLICATIONS
Smoothies
Granitas
Sorbets
Sherbets
Beverages
Ice Cream
Frozen Novelties
Bakery
Dairy
Sauces & Spreads

SPECIFICATIONS
• DESCRIPTION:
Tree Top is the expert in whole fruit nutrition that can enhance existing products, inspire new concepts, and help you stay ahead of the curve. We offer a broad, well developed selection—the right fruit in the right format.

• PACKAGING:
Plastic Pails
Drums
Totes

• PROCESS TYPES:
Frozen
Pasteurized
Aseptic

• STORAGE:
<32º F

Brought to you by Tree Top, Inc. and our wholly-owned subsidiary Northwest Naturals.
Northwest Naturals

PRODUCTS

Specializing in custom blend formulations that stabilize fruit profiles from one crop year to the next, or from one growing region to another.

- Custom Signature Beverage Bases
- Fruit Juice Concentrates
- Juice Concentrate WONFs
- Juice WONFs with Purée
- Organic Concentrate WOOFs®
- Bases:
  - Granita
  - Sherbet
  - Sorbet
  - Smoothie
  - Juice Bar
  - Stable bases for use in alcohol
- Natural Fruit Sweeteners
- Clarified Tropical Juice Concentrates
- Essences
- Exotic Superfruit Juice Concentrates

APPLICATIONS

RTD Juice & Juice Drinks
Dairy Preps
Flavored Teas
Smoothie Beverages
Spirits & Liqueurs
Frozen Novelties
Sauces & Syrups
Bakery Fruit Preps
Entrées & Side Dishes
WONF’S
(With Other Natural Flavors)
Juice concentrate WONF's are specially formulated blends of various juice concentrates with other natural flavors. These blends of juices, flavors, and acids are designed to match the characteristics of a stated fruit. WONF's are often used to reduce costs and improve flavor.

Frozen JUICE BASES
We produce a variety of all-natural, fat-free Granita, Smoothie, Juice Bar, Sorbet, and Sherbet Bases composed of fruit juice concentrates, fruit purées, acidulants, and natural flavors. Our bases provide a fresh, nutritious, and tasty component to any frozen dairy or dairy-type formulation.
FRUIT SWEETENERS

Mixed Fruit:
A blend of different fruit juices designed so no one fruit flavor is identified in the blend.

Fruit Syrups:
Juice concentrates that have been processed so there is little or no color, flavor, or minerals. Typically used to replace HFCS for label purposes.

ESSENCE Standardized
Pure fruit aroma recovered from the fruit juice concentrate process.

- Apple
- Blackberry
- Black Currant
- Blueberry
- Cherry
- Concord Grape
- Cranberry
- Peach
- Pear
- Pineapple
- Plum
- Red Raspberry
- Strawberry

Seasonal - available upon request
- Mango
- Passion fruit

OUR PROMISE
The Northwest Naturals’ team are dedicated to excellence and committed to providing value-added service in a proactive, flexible and efficient manner. We realize the quality of our product and process performance directly impacts your ability to acquire materials needed to make your product stand out in the crowd. We believe your satisfaction is a direct reflection of our effectiveness as an organization.
Contact
treetopingredients.com
509.698.1435 or
1.800.367.6571 ext. 1435
P.O. Box 248 • 220 E. Second Ave.
Selah, WA 98942
Company Overview

More fruits, more forms, more possibilities.